

NEWSLETTER 2019

2nd edition

Realization BoCo 330, Liberec (CZ)
AL PES 7016 texture, matte

YEAR 2019 IN NUMBERS

- Turnover of the centre: **CZK 320 million**
- Current area of the centre: **6,000 sq. m**
- Planned area in 2020: **12,000 sq. m**
- Volume of products sold: **8,000 t**
(of which 85% galvanised sheets, 15% aluminium)
- Amount of produced roof covering: **330,000 sq. m**
- Number of employees in the centre: **33**
- Number of dealerships: **3**
- Number of shipped orders: **7,500**

ISO 9001 : 2015
ISO 14001 : 2015
OHSAS 18001 : 2007
ISO 50001 : 2011
IATF 16949 : 2016



Dear readers,

I am delighted to share with you the new stories of **COMAX ROOFS®** that the year 2019 has brought us and, above all, the successes we have achieved in cooperation with you.

We have completed our 5th year in the roofing business and are pleased to meet the steady increase in the number and volume of your inquiries, which have motivated us to build new storage and shipping facilities so that we can offer you even better services. We are also preparing training courses for assembly teams and experts from the sector of metal sheet roofs, and last but not least, we will offer you a "turn-key" roof.

I would also like to thank you, our business partners, for using us enabling our further growth. My thanks also go to my colleagues for their hard work and diligence. And I wish all of us success not only in professional but especially in personal life.



Ing. Karel Fišer
Head of Roofing Centre

“COMAX ROOF AND FAÇADE SYSTEMS” SEMINAR ACCREDITED BY ČKAIT

This year, COMAX ROOFS® has prepared a professional seminar “Comax Roof and Façade Systems”, which was accredited within the project Lifelong Learning of the Czech Chamber of Authorised Engineers and Technicians (ČKAIT). The seminar was held for the first time in Velvary in October 2019 and was attended by 30 authorised engineers-designers. The course was unique in its conception as it took place in a modern production facility introducing not only roof and façade systems but also rafter insulating system. The seminar was supplemented with a demonstration of coating of roof and façade sheets on a continuous painting line, as well as demonstration of production of sheet roofing.



OUR DEVELOPMENT PROJECT IN VELVARY SUCCESSFULLY CONTINUES



1.



2.

In the second half of 2019, we have launched a development project that shall significantly expand our production and storage capacities. The aim is to be more flexible to the growing needs of our customers. We started the first phase with the construction of new parking spaces covering 700 sq. m and the installation of a large-scale outdoor storage system. Later on, a new warehouse building will follow.

We plan to open our **new premises** in mid-2020. The existing areas will, thus, be expanded with a total of 6,000 sq. m of storage and shipping areas. The investment will reach CZK 30 million.

1. Aerial view of new parking area
2. New outdoor storage system
3. Visualization of the future warehouse



3.

COMAX ROOFS® WILL OFFER NEW SERVICES IN 2020

In connection with the ongoing expansion of the plant in Velvary, we bring good news to architects, ground planners, tinsmiths and end customers. Our company - COMAX ROOFS®, plans to open a new **TINSMITHS CENTRE** in Velvary and launch a series of training courses - **TRAINING COURSES FOR ASSEMBLY TEAMS**, as well as experts from the sector of metal sheet roofs. And last but not least, we will introduce a **turn-key** sheet roof, including, of course, complete technical counselling and professional craftsmen, and, thus, saving the customer considerable time and usual worries concerning the individual looking for approved suppliers.

SELECTED IMPLEMENTATIONS IN 2019



Showroom YAMAHA Hradec Kralové
WAVE FeZn 27/115 PES 8019 gloss



Supermarket NORMA Sadská
COMAX FALC Al 0.70x600 PES 7016 texture, matte



Private residence Hřensko
COMAX FALC Al 0.70/600 PES 8023 gloss

COMAX ROOFS® IN THE UNITED KINGDOM

In the last three years, we have been operating a thriving sales office in England under the brand **COMAX ROOFS®**. The most popular material used across the United Kingdom is clearly Comax KLIK in PVDF finish and anthracite grey colour. Metal coils designed for on-site profiling of standing seam represent another popular product. There, we offer a variety of finishes as you can read below. In the last issue, we introduced the nHouse project in Peterborough, England. Out of a total of forty other realisations, allow us to introduce to you some of the latest.



Mr. Phil Brown
Sales Agent
COMAX ROOFS®



ROOF IN SUFFOLK

A client from Suffolk chose us for the high quality and attractive price of our COMAX KLIK system. The client chose an aluminium roof covering in a 7016 Anthracite Grey colour and a PVDF finish, which offers a 60-year warranty. The realisation team was surprised by the easy installation, and the finished roof looks great - it will provide a timeless decoration of the house for several decades.



FAÇADE IN PLYMOUTH

This was our next successful project, which saves client's costs without compromise on quality, aesthetics and durability. We delivered coated galvanised coils 0.50 mm thick in anthracite shade PES TEXTURA 7016, which were then profiled into standing seam on-site. The deliveries were carried out in several stages throughout the year. The textured façade looks great and is one of our most significant projects.



MODULAR HOUSES ASHINGTON GARDENS

This was our first contract for an English development company specialising in the construction of modular homes. The developer chose from our portfolio the COMAX KLIK system in the popular Al 0.70 mm PVDF 7016 finish for its fast and straightforward mounting system. Altogether, six modular houses were occupied by satisfied residents already a week after the handover of the buildings!



PRIVATE PROJECT IN FROME

And finally, we would like to introduce one of the private projects: a customer contacted us for a roof for his family house. He also opted for aluminium roofing COMAX KLIK system in PVDF 7016 finish for its extended guarantee. And although he is not a professional roofer, he found the mounting system so easy that he decided to install the roof himself and the result, so far, looks fantastic!



A FAMILY HOUSE IN INVERNESS

Even though it seems that England adores grey colour, you can find a beautiful red roof more northward, in Inverness, Scotland, where we delivered an aluminium coil to a local tinsmith firm for standing seam profiling in a PVDF 3009 surface finish. The customer praised the excellent workability of the material together with the service as we quickly provided him with more material because he found out that he would eventually need more material than he had initially ordered for the project.



INTRODUCING A NEW PROJECT - COST-EFFECTIVE CONSTRUCTION OF COMAX FAMILY HOUSES

Freedom, speed, saving are the attributes of our new concept and unusual application of sandwich panels in construction. Application of sandwich panels in the construction of family houses will allow more shape freedom and individual adjustments. Anchoring on feet without the need of a base plate enables a very fast and easy foundation of the building, and the construction can be completed within a few weeks. Excellent thermal insulation properties also guarantee considerable cost savings.

To complete the system, we used our version of COMAX rafter insulation together with roof covering from our product line.



COMAX ROOFS® AT THE ROOFS PRAGUE 2020 EXHIBITION

COMAX ROOFS® will participate in the specialised roof exhibition ROOFS PRAGUE, which celebrates its 22nd year in 2020. We have chosen our successful English realisation from the nHOUSE 2019 project for our exposition covering the area of 70 sq. m.



THE QUALITY KNOWS NO COMPROMISE

ALUMINUM PLATE + DOUBLE-SIDED COATING PUR/PA = PREMIUM QUALITY

"As one of the few sheet metal manufacturers in Europe, we can use our own painting line. You can find this specific technology in Velvary in the Central Bohemian Region. We use a coil coating method to coat our roof covering sheets, which means putting the paint directly on a sheet of metal and firing in ovens. The operation takes place under strict control of many parameters and results in a uniformly coated sheet with a coat up to 60 microns thick. Material coated in such a way can withstand complex profiling and bending; this can be demonstrated by our flagship product COMAX FALC, the production of which includes several simultaneous bending.

Our many years of experience enable us to offer the client with sometimes unique quality in the processing of coated sheet metal. One of our top-class products is COMAX FALC in premium quality of the aluminium alloy EN AW 3005 with a thickness of 0.70 mm designed for seaming, treated with a polyurethane coating (PUR/PA) with a thickness of 55 microns. Such combination of an aluminium sheet and top-quality coating is unique on the market and offers users a warranty of up to 65 years. As a bonus, we paint the reverse side of the folded coils with a protective painting in the same shade as on the face side. Thus, there are no undesirable light grey or silver stripes when viewed from below, for example, on an attic sheet metal, which can be made of the same material.

Our other flagship is the double-sided coated galvanised sheets and coils.

The double-sided polyester coating is again provided in the same shade on both sides (face, as well as reverse) with a thickness of 20 - 25 microns. This enables us to meet one of the most demanded parameters of the last time, namely the standard ČSN 73 3610, where such measure is designed. Only a high-quality supplier and manufacturer can deliver you coated sheets according to the standard mentioned above. As a kind of control mechanism, each manufacturer should, on request, submit an inspection certificate regarding the coating documenting the exact coating layers on the face and reverse sides; thus, the material has its own birth certificate essentially.

Ask for quality and do not be fooled by a number of inadequate offers of would-be double-sided coated sheets sold on the Czech market; quality knows no compromise."

Pavel Protiva
Head of Sales



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CZECH



TRADITION



COLOR FASTNESS



FLEXIBILITY



RECYCLABILITY



COMPATIBILITY



FAIR PLAY